



Queen's BACHELOR OF COMMERCE

Four Year Honours Degree

TRULY AN EXCEPTIONAL
EXPERIENCE

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queenscommerce.com



Queen's

BACHELOR OF COMMERCE

Queen's Commerce is Canada's most prestigious undergraduate business program. During your four years in the Queen's Commerce program, you will gain much more than an outstanding, integrated business education. You will also acquire the critical leadership, team, and communications skills that today's employers are looking for.

The Commerce experience extends well beyond the classroom. You will enjoy unparalleled extracurricular opportunities and a tremendous sense of community.

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HIGHLIGHTS OF THE QUEEN'S COMMERCE PROGRAM

- **Get down to business on your very first day** of classes and begin to build a solid business foundation during the first two years of the program before branching out to customize your degree with upper-year electives.
- **Small class sizes** with a maximum of 80 for all Commerce courses will allow you to get to know your classmates and professors, and create a friendly environment conducive for participation and learning.
- **Goodes Hall** provides an impressive learning environment that will become your home away from home. Classrooms are equipped with state-of-the-art, multi-media tools and wireless internet, and there are numerous break-out rooms available for team meetings. The comfortable, safe, friendly and accessible space in Goodes Hall fosters a strong sense of community in which you will flourish.
- **The opportunity to study abroad** will change your life! We have partnerships with over 85 international business schools in more than 35 countries.
- **An Optional Certificate in Socially Responsible Leadership** provides you with experience-based exposure to responsible leadership. By engaging in this optional certificate program, you will be able to recognize the dilemmas and opportunities to implement socially responsible practices in your career.
- **Communications and professional skills development** will enhance your written and oral communication skills and prepare you for entering the business world.
- **Participate in local, national and international Business Case Competitions** to enhance your ability to think strategically, work as a team, and communicate in a clear, concise manner. This experience will help you to become a highly-skilled business professional who is able to project confidence and ability during a job interview or business presentation.
- **A Dedicated Business Career Centre** will provide you with a customized four-year Career Management Plan which covers career exploration job search, one-on-one career coaching, workshops, and events with corporate partners.
- **The Net Imp@ct Support Centre** has all of the multi-media resources you'll need to put together presentations, and print or copy documents.
- **The Commerce Society (ComSoc)**, which is run by and for Queen's Commerce students is at the heart of our unique university experience.
- **Experience a uniquely strong sense of community** among Commerce students, faculty and staff .

What does it take to be a part of this exceptional program?

Admission Requirements – Ontario

Your marks: 87% has been the minimum average requirement for the past few years. The average is composed of English 4U, Calculus 4U, supporting Math 4U, and the best three 4U or 4M courses (no more than two 4M courses used in calculation).

Required high-school courses are English 4U, Calculus and Vectors 4U, one additional 4U course in Math with minimum English and Math grades of 80%. No more than two M courses from any discipline.

Non-Ontario students please see admission website.

Application Process

Your application is made through the Ontario University Application Centre (OUAC) www.ouac.on.ca

Costs

Tuition: \$13,093 for 2011/12

Other costs such as residence, meal plan, textbooks, and student activity fee are approximately \$14,006 for 2011/12.

Financial assistance is available from the Student Awards Office in the form of merit-based and needs-based funding to help students supplement their own contribution.



What are we looking for in an applicant?

We want to know who you are beyond your marks. Once you qualify academically, it's up to you to show us who you really are and why you want to study business at Queen's. We receive over 4,500 applications per year for 450 first-year positions and we make offers to those applicants who are able to effectively convey the qualities we are seeking.

We are looking for students who demonstrate clear thinking, diverse interests, leadership skills, involvement in supporting their school and community, an interest in international studies, enthusiasm, ambition, team skills, and a keen interest or some experience in business.

After you submit your application to OUAC, you are required to complete 2 separate documents that allow you to tell us your story.

- The Personal Statement of Experience (PSE) document has some questions for all Queen's applicants to complete.
- The Supplementary Essay (SE) is a separate document that has some additional questions for Commerce applicants to complete.

These two documents create your personal portfolio that will be reviewed by two members of the Commerce admission team. It is very important that you take the time and effort to plan and write both documents as complete, well-written essays that tell your story.

Careers

Our graduates are hired into positions in the following areas:

- Accounting
- Actuarial science
- Advertising
- Banking
- Corporate social responsibility
- Entrepreneurship
- Event management
- Finance
- Fundraising
- Human resources
- Industrial relations
- Information systems
- International business
- Investment banking
- Investment management
- Management consulting
- Marketing
- Operations management
- Public relations
- Sales and business development

Summer Employment: The Business Career Centre supports students with finding summer employment with our strong network of corporate partners.

93% Graduates placed within six months

91% Graduates placed in Canada

9% Graduates placed outside of Canada

Starting salaries

Average	\$53,190
Median	\$47,750
Top	\$85,000

This employment data is from the Queen's Commerce Class of 2010.

Expand your perspective through an international exchange

Queen's Commerce maintains exchange partnerships with more than 85 prestigious business schools in over 35 countries. Typically, 80% of our students choose to take part, usually during their third year. The international exchange experience will not only expand your perspective, it will increase your self-confidence, enhance your career opportunities, and enable you to develop an international network.

While on exchange, you pay your regular Queen's tuition fees plus travel and living expenses. Bursaries and scholarships are available to assist with living expenses while abroad.

 Argentina	 France	 Russia
 Australia	 Germany	 Singapore
 Austria	 Hungary	 Slovenia
 Barbados	 Ireland	 South Korea
 Belgium	 Italy	 Spain
 Brazil	 Japan	 Sweden
 Chile	 Mexico	 Switzerland
 China	 Netherlands	 Taiwan
 Czech Republic	 New Zealand	 Thailand
 Denmark	 Norway	 Turkey
 Estonia	 Poland	 United Kingdom
 Finland	 Portugal	 United States



Bachelor of Commerce Curriculum

The Commerce curriculum provides a solid foundation of management fundamentals across all aspects of business, and the opportunity to specialize in your particular area or areas of interest. Additionally, you will have the opportunity to choose electives from the Faculty of Arts & Science, which will broaden your perspective beyond business. You may choose courses that suit your individual interests and strengths.

In Years 1 and 2, most of your course load will be comprised of required Commerce courses, which lay the foundation for Commerce electives in years 3 and 4.

Year One

Required Commerce Courses:

- Business Management & Communications
- Introduction to Mathematical Analysis for Management
- Introduction to Financial Accounting
- Introduction to Management Accounting
- Introduction to Marketing
- Organizational Behaviour
- Managerial Statistics
- Principles of Economics

Year Three

Required Commerce Course:

Introduction to Operations Management

Commerce Elective Courses:

Typically 7-8 courses.

Arts & Science Elective Courses:

Typically 2-3 courses.

The vast majority of students choose to do their international exchange for one semester in third year.

Year Two

Required Commerce Courses:

- Introduction to Finance
- Finance II
- Marketing II
- Business Decision Models
- Managerial Economics
- Introduction to Human Resources
- Business Ethics and Corporate Social Responsibility
- The Development of Information Systems

Year Four

Required Commerce Course:

Business Policy

Commerce Elective Courses:

Typically 6-7 courses.

Arts & Science Elective Courses:

Typically 2-3 courses.

Be a part of Queen's Commerce Society

The moment you join the Queen's Commerce program, you become a member of the Queen's Commerce Society (ComSoc) – an organization run by and for Queen's Commerce students. ComSoc is at the heart of the Commerce experience and is unlike any other student organization.

Queen's Commerce Society is the largest undergraduate business society in Canada, with more than 500 student held positions, some of which are open to first year students. No other undergraduate business program offers this range and depth of opportunities.

In addition to running a variety of social and athletic activities, ComSoc organizes and runs more than a dozen large business-related conferences and competitions. Queen's Inter-Collegiate Business Competition (ICBC) is Canada's largest and longest running undergraduate business competition, attracting students from around the world. All of these events receive extensive support from Canada's corporate community, and provide outstanding opportunities to further develop your team, leadership and networking skills.



Queen's Commerce Finance Association opening the Toronto Stock Exchange

Meet some of the bloggers



“ I chose Queen's Commerce mainly because of the wealth of extra-curricular opportunities available to students in all years of the program. Complementing the academic side of learning with experiences in which I could apply concepts and ideas I learned in the classroom has always been important to me, and I feel that the program definitely encourages involvement beyond solely academics. ”

SAMIR KULKARNI, BCom '14
University of Toronto School, Toronto, ON



“ I chose Queen's Commerce because of the small program size and the extensive exchange opportunities. I love the fact that, through group work, positions in the Commerce Society, and other general Commerce events, you have the chance to get to know nearly everyone in your graduating class. Also, as a bilingual student, I have always wanted to extend my French beyond the classroom. The Commerce program doesn't just offer the opportunity to study business in a French-speaking country - it encourages it. ”

DANIELLE LUCCHESI, BCom '14
De La Salle College, Toronto, ON



“ I chose Queen's Commerce because of the heartfelt passion shown by all who play a role in the undergraduate student experience at the Queen's School of Business and because I get the attention I need from those who want to see me succeed. ”

KAT WONG TOO YEN, BCom '12
Our Lady of Mount Carmel Secondary School, Mississauga, ON

Visit Us

Campus tours are available on weekdays at 11:00 am and 1:00 pm, and on selected Saturdays. You can meet with a Commerce Academic Advisor and tour Goodes Hall any Friday at 3:00 pm, or contact commerce@business.queensu.ca to arrange another time.

Queen's opens its doors to prospective students and families during Fall Preview (October 29 & November 12, 2011), and at March Break Open House (March 12 & 13, 2012).

Video & Live Chat

Please visit our website to view videos and join our live chat sessions on Oct 23, Nov 20, Dec 11, 2011 and Jan 25, Apr 22, May 13, 2012.
Time: 7:30-8:30 pm (EST)



Contact Us

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